

10 QUESTIONS TO ASK WHEN INTERVIEWING A REALTOR

- 01 Are you licensed and for how long?
- 02 Is this your full-time job?
- 03 Are you a member of the National Association of Realtors?
- 04 How many homes did you sell last year?
- 05 How close to the asking price were your final sale prices on average?
- 06 What is your marketing strategy for my home?
- 07 What strengths & weaknesses do you foresee in my home sale?
- 08 Do you have reviews or testimonials I can see?
- 09 Can I review some of your past listings?
- 10 Tell me about your team and your approach to selling homes.

The
COURY
TEAM REALTORS
KELLERWILLIAMS®

Call or Email
Us Today!
401.996.7660
Ericjohncoury@gmail.com



PLEASE ALLOW US TO INTRODUCE OURSELVES



1. Both Tricia and Eric are **licensed in MA & RI** & have been working in Real Estate since 2016. Both are former educators, and Eric has extensive experience in economics and investment management.
2. They are BOTH **full-time Realtors** working with buyers, sellers, and investors.
3. Yes. We are **members of NAR** and are designated, **Realtors**.
4. The Coury Team **sold a combined 41 houses** last year ranging from condos up to large executive homes.
5. The Coury Teams listings sold for an average of **106%** of the asking price in 2020, **up to \$50,000** over the asking price.

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KELLERWILLIAMS



The Coury Team
REALTORS

Honesty
Integrity
Knowledge

TRICIA & ERIC COURY
REALTORS

Keller Williams ELITE

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OUR BEST IN CLASS DIGITAL MARKETING



6. We specialize in digital marketing for our clients' homes. Here is a quick synopsis of what we do for our clients:

- Free in-home consultation to help you prepare your home
- Free Professional Photography, optional Video/Aerial or virtual tours
- Free Simple Staging
- A dedicated website for your house, which backlinks to a phone number allowing drive-by buyers to text us and instantly gain access to photos and information.
- Free Social Media Marketing & Paid Advertising
- Open Houses for every listing
- Escorted private showings
- Listing on MLS and most popular home search sites
- Expert guidance through every step of the transaction
- Guidance through offers, negotiations, and contracts
- Coordination of the entire transaction beginning to end

7. Every home has pros and cons. We are experts at positioning your home in order to make it shine!

Please Visit Our About Us Page to Read Our Reviews, View Our Past Listings, & Learn More About Us AT:

www.rhodeislandrealestateforsale.com/about?fromCms=1