



Your Guide to Buying Your New Home



Your Future Matters

YOUR PATH TO BUYING YOUR NEXT HOME

**Inspections
& contingencies**

Closing day

**Negotiate an
offer**

**Find your
next home**

**Connect with
a lender**

**Meet with a
realtor**

Your Step by Step Breakdown



Meet with a Realtor

1. You will discuss what you are looking for in a home, including price range, neighborhood, wants and needs, etc.

Connect with a Lender

2. You will get connected with a local lender in order to figure out what price range is the best fit for you to get approved. You may have one in mind or your Real Estate Agent can provide you with recommendations.

Find your next Home

3. Your Real Estate Agent will show you homes based on your search criteria. You should keep note of the needs each home meets or doesn't meet on your wishlist.



Negotiate an Offer

4. Your Real Estate Agent will help you put together a strong offer that will put you in the best position to get the home you want with the terms you want. Your agent will negotiate on your behalf until an offer is agreed upon.

Inspections & contingencies

5. After the offer has been accepted, if you requested to have a home inspection, your Real Estate Agent will coordinate the inspection and walk you through the inspection report. If any repairs are needed, your agent will help you negotiate those as well. During the deal, title updating, loan approvals, and appraisals will be coordinated through completion.

Closing day

6. You made it, one last step! On closing day, you will sign all of the necessary documents to officially record your ownership. Congratulations on purchasing your new home! Don't lose the keys!

Buyer Qualifying Info

Property Type

- | | |
|---|-------------------------------------|
| <input type="checkbox"/> Single Family Home | <input type="checkbox"/> Multi-unit |
| <input type="checkbox"/> Condo | <input type="checkbox"/> Land |
| <input type="checkbox"/> Acreage | <input type="checkbox"/> Commercial |

Style of House

- | | |
|----------------------------------|--------------------------------------|
| <input type="checkbox"/> Ranch | <input type="checkbox"/> 3 Story |
| <input type="checkbox"/> 1 Story | <input type="checkbox"/> Split Level |
| <input type="checkbox"/> 2 Story | <input type="checkbox"/> Split Foyer |

Bedrooms

- ☐ 1
☐ 2
☐ 3
☐ 4+

Bathrooms

- ☐ 1
☐ 2
☐ 3
☐ 4+

Garage Stalls

- ☐ 1
☐ 2
☐ 3+

Price

Minimum _____

Maximum _____

Timeframe

- ☐ 0-1 Months
☐ 1-3 Months
☐ 3-6 Months
☐ 6-12 Months
☐ 12+ Months

Top 3-5 Must Haves

- 1 _____
- 2 _____
- 3 _____
- 4 _____
- 5 _____

8 Tips For Buying Your Home at Bargain Price \$

- 1 Clarify your housing wants and needs**
- 2 Get your finances in order**
- 3 Find a knowledgeable realtor**
- 4 Tell friends and family your in the market for a new home**
- 5 Watch for new listings and stay in touch with your realtor**
- 6 Submit a strong and clean offer**
- 7 Consider contingencies carefully**
- 8 Be patient and persistent**



If you don't know
them yet...

TEAM
REAL ESTATE
GROUP



You Will.



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4.9 ★★★★★