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Engel & Völkers

Engel & Völkers advisor

Engel & Völkers is known throughout the world for the unmistakable service experience our advisors provide their clients. Our advisors offer more than a typical real estate agent, representing an elevated level of service, expertise, and performance.

Our advisors are well respected within their communities, as well as those who have a deep understanding of client service. We know the people, the places and the nuances of each cul-de-sac, community and country we represent. As trusted advisors, we guide you through your home journey with in depth neighborhood expertise, distinguished care — and a bit of fun.



When you are looking for a new home, the first thing to consider is what you want to achieve in your new home.

Buying a home is filled with both strategic thinking and emotions. With ever-changing market conditions and other variables, various factors may affect the path you take in finding the property that's right for you.

As your consultant, an Engel & Völkers advisor helps you understand the market landscape and determine, based on your goals, if now is in fact the right time to buy and then identifying the correct approach.

As far as the property itself, it's wise to invest the time to outline the key factors and features relating to your search, including:

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How much can I afford?

It's important to identify what you are able to afford when it comes to a home and how much a lender is willing to loan based on key factors such as income, debt, expenses etc. Your advisor can help you work within that budget and take into account other considerations as it relates to the property



What are my must-haves?

Identify your must-haves and list them out in priority, for both you and whomever you may be buying with. Consider things like the number of bedrooms, the location, the type of home, the size of the lot, the age of the home and take that with you when you are



What type of property are you looking for?

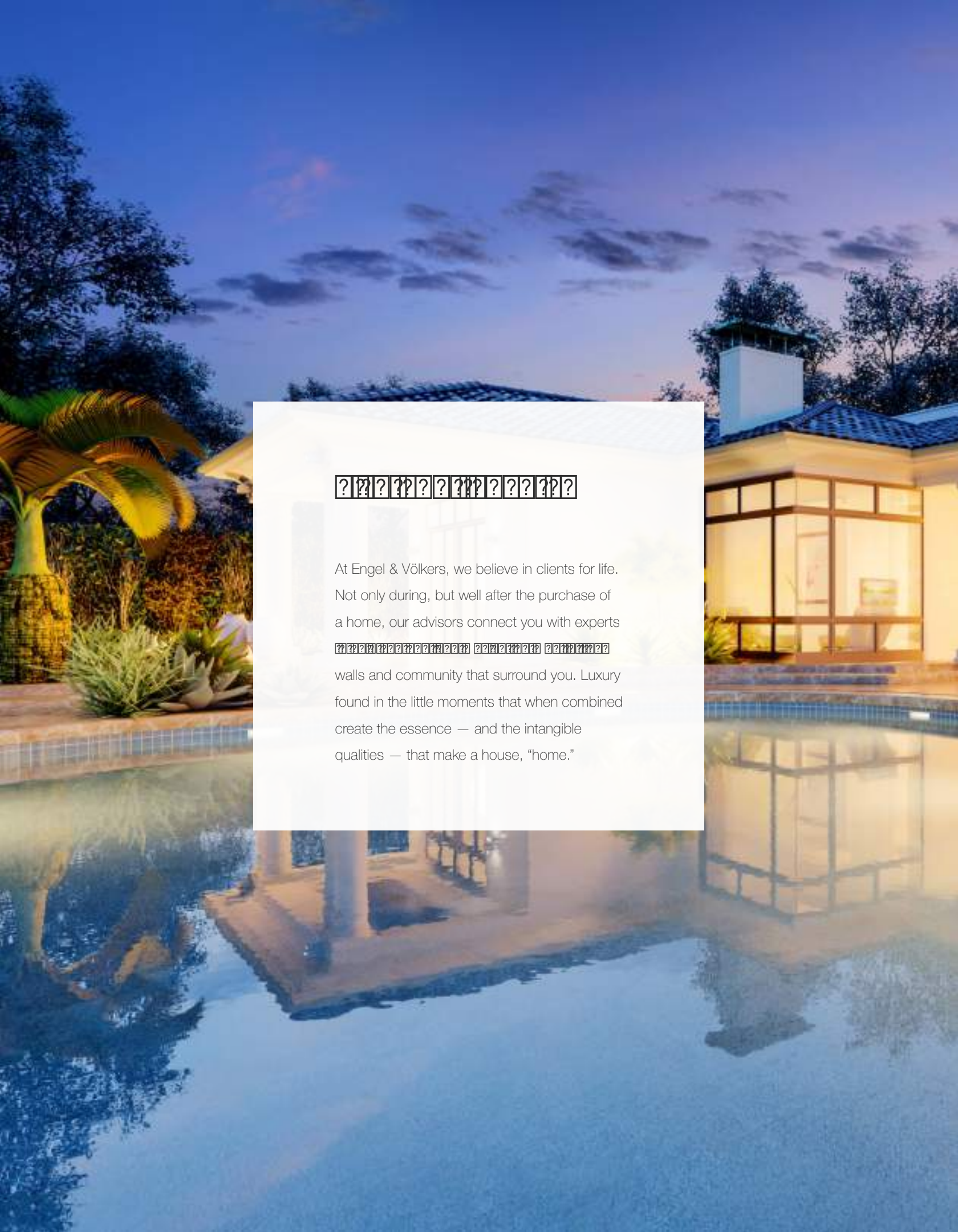
Are you looking for a single-family home, townhouse, condominium, co-op or a multi-family building? There are many options and considerations for each that



Where are you looking?

Consider the location of your home to consider when you're looking for your home. Think about the neighborhood, paint colors, and flooring, the location of your home cannot be changed. Beyond the city or town, you should also think about its location in the neighborhood, community, and/or the building, as this too will have an





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At Engel & Völkers, we believe in clients for life. Not only during, but well after the purchase of a home, our advisors connect you with experts in architecture, interior design, landscaping, and community that surround you. Luxury is found in the little moments that when combined create the essence — and the intangible qualities — that make a house, “home.”





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