

Home Selling Roadmap

Your roadmap to
successfully sell your home!



VELTRI GROUP OF BREVARD

Lew & Tina Veltri

Your Hometown Sibling Team
Two Agent. Twice the Service. Local Experts.

SRS - Designated Sellers Representative Specialist



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YOUR *Home Selling* ROADMAP

Congratulations on taking the first step toward your home selling journey!



**Listing
Consultation**



**Prepare
Your Home**



**Your Home
is Listed**



Offers



**Under
Contract**



**Buyer's
Inspection &
Negotiations**



**Moving
Towards
Closing**



Appraisal



**Final
Details**



Closing

YOUR *Home Selling* ROADMAP

Our Proven Home Selling Timeline to Get Your Home Sold



Listing Consultation

- Home visit
- Seller questionnaire / includes showing times and open house
- Staging checklist
- Initial photos
- Review comparable homes and set price
- Discuss current real estate market and selling strategy
- Our exclusive marketing plan
- Answer questions



Prepare Your Home

- Prepare your home to make it debut on the market
- Possible home inspection
- Necessary repairs
- Professional photography & video
- Begin implementing Our Strategic Marketing Plan



Your Home is Listed

- Your home will go live on the MLS
- Showings
- Open house
- Feedback from showings



Offers

- We will review all offers and pre-approvals and help you understand the terms of the contract to make the best decision for you
- We will connect with the buyer's lender



Under Contract

- After you accept an offer, your home will be under contract
- We will connect title company
- Buyer pays escrow deposit to title company

YOUR *Home Selling* ROADMAP

Lew & Tina Veltri are brother and sister partners who grew up in Brevard County the Space Coast. Let us walk you through each step of the home selling process with confidence.



Buyer's Inspection & Negotiations

- Buyers inspection period as per contract - buyer can cancel during this time and receive escrow deposit back
- Buyers will most likely have home inspection done by licensed home inspector
- We will negotiate any repair requests made by the buyer
- Repairs completed and shared with buyer's agent



Moving Towards Closing

- Inspection contingency is over / final contingency will be finance if buyer is obtaining a loan
- Start packing and making plans to be cleared out for closing
- Title company will be in touch



Appraisal

- Lender will finalize loan and order appraisal
- Receive clear to close from lender



Final Details

- Finalize your moving plans
- Gather all important home documents for new buyer and leave in kitchen
- Gather and label all keys for new buyer leave in kitchen
- Set closing day and time



Closing

- Sign closing paperwork at title company
- Funds will be deposited into your account at closing
- Time to hand over your keys to the new owner
- CONGRATULATIONS! Time to celebrate



Let's Talk

and discuss your personal
needs & timeline

VELTRI GROUP OF BREVARD

Lew & Tina Veltri

Our Family Helping Yours

2023 Featured Top Agent

TOP AGENT
MAGAZINE

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