

ALLISON STINE

With over two decades of experience in the Delaware real estate market, Allison Stine has established herself as a trusted advisor and industry leader. Her extensive knowledge, unwavering dedication, and commitment to client satisfaction have earned her a reputation as one of the most sought-after REALTORS® in the state.

Allison's expertise extends beyond traditional real estate transactions. She is not just a REALTOR® but a passionate advocate for the Delaware community and a recognized thought leader in the industry. Her insights into market trends, investment strategies, and the unique benefits of living and working in Delaware make her a valuable resource for those seeking to navigate the complexities of the real estate landscape.

As a certified mediator for the National Association of REALTORS®, Allison possesses a unique skill set that allows her to facilitate successful negotiations and ensure smooth transactions for all parties involved. Her commitment to excellence has earned her numerous accolades, including the prestigious Sussex County Association of REALTORS® "REALTOR® of the Year" award—an honor she has received twice.

Allison's passion for Delaware extends beyond her professional endeavors. She is an active community member, volunteering her time and resources to various organizations and initiatives. Her dedication to serving others and her commitment to positively impacting the lives of those around her make her an exemplary leader in the real estate industry and beyond.

Contact:

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Areas of Expertise

Market Knowledge: Extensive knowledge of the Delaware real estate market, including trends, investment strategies, and expertise in the Delaware Beaches and all regions, with a focus on retirement, second homes, and corporate properties.

Negotiation and Mediation: Certified mediator facilitating successful negotiations and resolving conflicts.

Team Building: Expertise in building and managing high-performing real estate teams.

Business Planning: Development and implementation of comprehensive business plans for real estate professionals.

Coaching and Mentoring: Providing guidance and support to real estate professionals.

Real Estate Technology: Proficient in utilizing technologies to enhance client service and streamline transactions.

Market Analysis: Conducting in-depth market analysis to provide clients with accurate and timely information.