



ABOUT ME

Hi, I'm Tara, your dedicated real estate agent. My focus is on helping people find homes that suit their lifestyle and provide a strong sense of community. With licenses in multiple states, I bring a background in interior design and hold a Master of Science degree in marketing. I've assisted countless first-time home buyers in the past and recently launched a lifestyle blog sharing my expertise in real estate and interior design, particularly in the low country.

@lemon_lane_living

TAILORED INTERIOR DESIGN

With over four years as a CAD designer at Lemon Lane Living, Karine DesChamps is a vital part of our team. Working with Tara, Karine specializes in revitalizing older spaces for sellers looking to market their homes without upfront repairs. Together, Tara envisions room redesigns, and Karine brings them to life using CAD, ensuring practical solutions for space utilization and measurements. Our collaboration goes beyond traditional real estate services, offering clients innovative solutions. Karine's expertise even extends to transforming CAD designs into 3-D spaces using AI, adding a creative touch.



YOUR BUYER'S GUIDE TO PURCHASING IN THE LOWCOUNTRY

Contact Us For More Info

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eXp Realty Charleston



11 STEPS TO GET YOU TO HOME

1. The Agreement of Sale and any additional documents needed must be signed by both parties to begin your transaction
2. You have a set number of days to send a check or wire funds to your lawyer's office for the amount agreed upon on the contract. Good rule of thumb is 1% of the sales price of the home.

3. On average you will have between 10-14 days to do a home inspection on the property, review your inspection report and submit a repair request addendum. If additional inspections are needed or an extension is required it must be done within the time period allotted for the original inspection.
4. There is no timeline for condo docs or HOA docs to be given. It is important you request these within this same contingency period or before submitting an offer on the property.
5. If seller agrees to the repair requests or a credit to the buyer, you will continue to move forward with the deal. However, if the seller denies the repair requests of the buyer, a termination must be given to the seller by the buyer within those 10-14 days.



OUR MISSION

We promise every buyer an engaged, curated, & memorable real estate buying experience.

6. Title will be ordered by your lawyer and they will review the marked up title with you if something comes back awry.
7. You will have paid for your appraisal on the home through your lender if a mortgage is involved. The agent will help negotiate price if the appraisal falls short.
8. Mortgage commitments (which will be handled by your lender) are generally due 1-2 weeks before settlement and may have you addressing last minute details/conditions.
9. You should be notified 72 hours before closing with the final numbers from the lender on your closing statement. You will need to sign this document at least 72 hours in advance to closing. These numbers will also need to be reviewed by your lawyer.
10. We will do a same day or day before walk through of the property to evaluate the condition is the same as when you went under contract.
11. SETTLEMENT DAY! Stretch you hand out because you'll be signing a ton of docs! Congrats, you're a home owner!

