

THE ULTIMATE HOME-BUYER'S GUIDE

CREATIVE REAL ESTATE SOLUTIONS FOR MODERN BUYERS & SELLERS



Christine
Cooper
HOMES

RE/MAX Preferred

CLIENT TESTIMONIALS



L

Linda Currie
2 reviews

★★★★★ 3 months ago

Remax Real Estate agent, Christine Cooper from the Madison/Sun Prairie, area of Wisconsin, was the agent who responded to my call, a stranger from a far away state, when I decided to move to the Madison, Wisconsin area. I knew nothing of this area, but had family relocating here, and she sent me information about events in the area and points of interest so I would have a general feeling for the Madison area. Then she began e-mailing lists of condos for sale in the area with my desired criteria. She drove me to several condos for sale in the area, and offered expert advice and answered all my questions at each place. That was helpful in finally choosing a condo that I wanted to buy. I couldn't have asked for a better agent. She was so helpful and knowledgeable, and made a stressful process seem easy to manage. She was very patient with my constant worry and concerns, and explained step by step how the process would work. Christine also communicated with my realtor in Florida who was handling the sale of my house there so everything was coordinated on both ends to accomplish the purchase of a condo here in a timely manner. Christine Cooper was invaluable to me in this entire relocation process. I was fortunate to have her as my agent.

G

Gina Idsinga
4 reviews

★★★★★ 6 months ago

Knowledgeable, responsive, proactive, honest, professional yet affable, and advocative. These are just a few words to describe our realtor, Christine Cooper. Our house search was VERY challenging! We were house hunting during the months of skyrocketing prices and bids. Another factor was financing. We lived in Europe where my husband worked, and I didn't; I moved back early to start a new job in the Madison area; and my husband was still finishing his work project while getting paid in euros. There were many upfront costs before we could secure a mortgage. Christine was reassuring and positive even as the bank requirements continued to reduce the price range of the houses we could afford. She offered suggestions and insights that ultimately led us to purchase a smaller, brand-new home which we could eventually rent out. Christine's superior customer service didn't stop at the sale. She continued to stay in contact with us to ensure that all "punch list" tasks were completed and checked to see if we received our last mow. Christine even presented us with a lovely housewarming basket! We highly recommend Christine Cooper as a buying and selling realtor. You won't be disappointed!

C

Cory Roeber
1 review

★★★★★ 3 months ago

Christine was top notch with handling any and all tasks regarding the purchase of our first home. As a first time homebuyer the experience could have been overwhelming, but with Christine she was patient, understanding and able to explain everything throughout the process. Would recommend her to anyone.

A

Alex Chen
2 reviews

★★★★★ a year ago

Christine was a fantastic agent! We feel very fortunate that we got to work with her. Her knowledge of the local real estate market was invaluable, as we bid on a very competitive house (with offers in the double digits), and with her help, we got it! Even before we saw the house, she was armed with information on recently sold comparables to help us with our offer. She also researched the property itself to help us feel comfortable with its condition and history. Christine guided us through three rounds of competitive bidding, and she was proactive with her negotiating ideas to keep us in the running. Throughout the entire process, she has been very responsive to our questions and incredibly thorough, often going above and beyond. There is no way we would have had a successful bid and such a seamless process without her. Highly recommend!



Melissa Brockett
1 review

★★★★★ a year ago

Christine is AMAZING! We were so anxious to buy a home in today's market, and she landed us the first house we fell in love with (against SO many other competing offers). Everyone told us it would be a roller coaster of a ride, but she made the process SO quick and painless!! She coached us on exactly how to negotiate so we didn't have to go out of our comfort level (but still win), was available the whole time to ask questions, and landed us the perfect home, in the best neighborhood.

Christine is not only professional and knowledgeable in real estate, but also is personable and SO much fun to work with- you'll want to grab a cocktail with her after and will truly have a friend!

I would repeat the process over with Christine any day, although our home is so perfect we'll be here for a while!



Christine
Cooper
HOMES

SIX STEPS TO HOMEOWNERSHIP

1 MEET WITH YOUR REAL ESTATE AGENT & DETERMINE MORTGAGE LENDER

2 OBTAIN MORTGAGE PRE-APPROVAL & BEGIN UNDERWRITING PROCESS

3 SCHEDULE YOUR OFFICIAL HOME BUYER CONSULTATION & SIGN BUYER AGENCY

- This is when we'll go over: budget, desired locations, family/personal lifestyle factors important to the home-buying process, wants/needs, showing instructions, market temperature, how to win in today's market without over-paying, and sooo much more!

4 HOUSE SHOPPING & OFFER NEGOTIATIONS

- This is the part of the process that may take some mental stamina! You could get your dream house on your 1st try, or it could take 12. Everyone's process is so unique, but I'm guiding you the entire time!

5 OFFER ACCEPTANCE 🎉

- WOO! Once under contract, it takes approximately 30-40 days to closing. During this time, we're navigating every step of the purchase process together: Home Inspection, Appraisal, Title Research, Final Walk Through, and then..... 📦

6 HOMEOWNERSHIP



THE CHRISTINE COOPER HOMES DIFFERENCE

PRE-WORK

- Step-by-step process overview
- In depth goals discussion
- Introduce you to 'your team' recommendation

DURING

- MLS portal access w/ auto-email feature
- Actively seek properties (in person or by video - whatever fits your needs)
- Provide relevant area information & resources
- Ongoing communication every step of the way
- Weekly check-ins

OFFER & NEGOTIATIONS

- Your advisor on offer negotiations and terms
- Point of contact for seller's agent, lender, title, escrow, HOA, Inspections, etc.
- Assist you in inspection negotiations necessary invoices, and paperwork
- Overcome challenges as they come up
- Final Walk Through
- Closing Preparation

AFTER CLOSING

- Check-in after closing
- ...Continued resource for all things Madison & home



WHAT ARE YOU WAITING FOR?
THIS IS YOUR SIGN

Schedule the coffee, my treat!!



[CLICK HERE TO BOOK NOW](#)



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