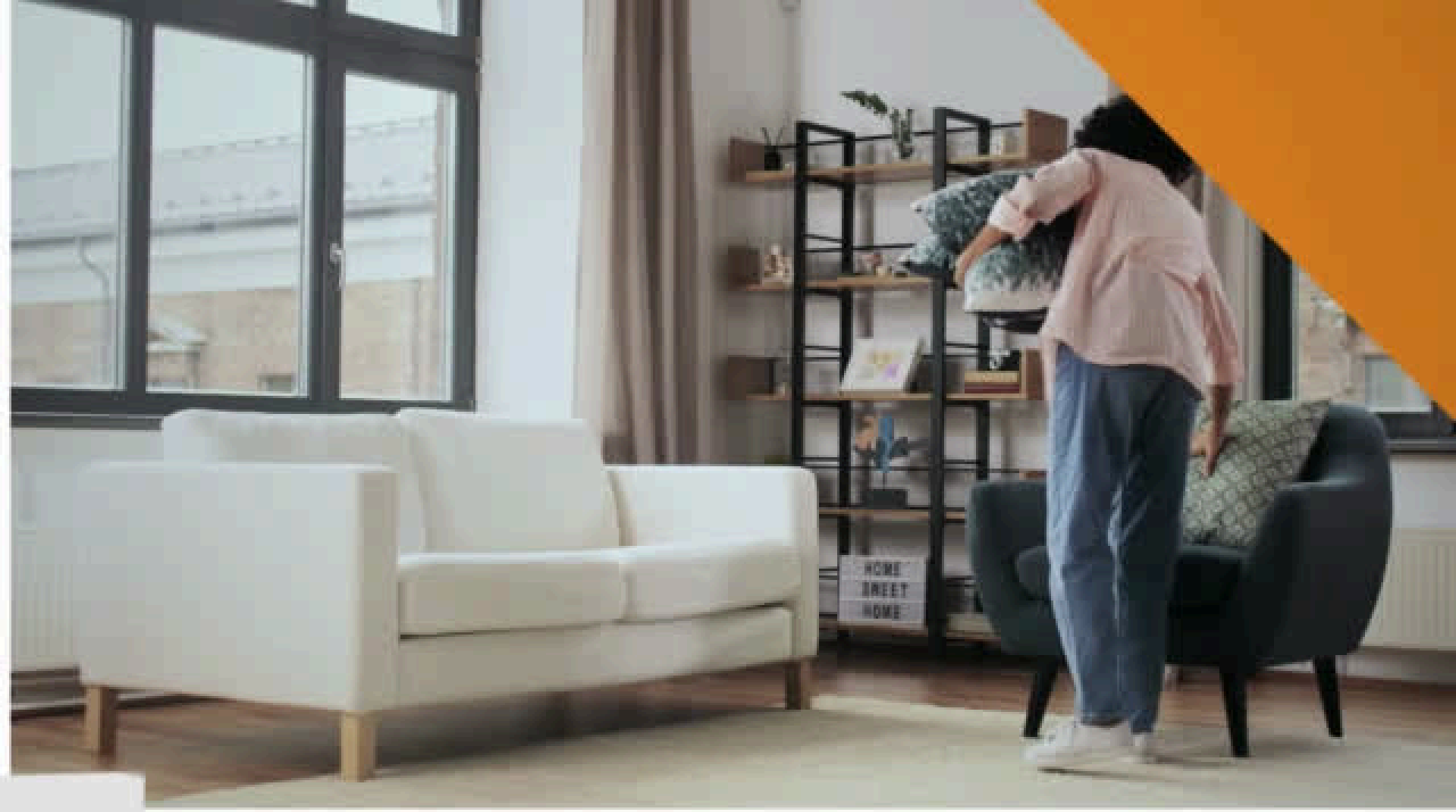




Finding your new home



10 steps to buying a home

1



Get pre-qualified

Meet with a mortgage professional and get pre-qualified.

2



Select an agent

Choose an agent to represent and guide you through the process.

3



Search for homes

Outline your wants and needs for your future home and start browsing.

4



Make an offer

You and your agent will discuss the price and terms that you'd like to submit.

5



Negotiate

Your agent will negotiate with the listing agent to get you under contract at the best price.

6



Under contract

The seller has accepted your price and terms.

7



Inspection and appraisal

Conduct a home inspection. Order an appraisal.

8



Pre-closing

Your agent will guide you through finalizing all the details.

9



Closing

Transfer of ownership. Bring your funds for the down payment and closing costs.

10



Move in

Unpack, have a housewarming party and enjoy the benefits of homeownership.

Why use a Real Estate Agent?

Financing

Assists you in understanding different financing options

Budget

Helps you determine how much you can afford

Property Information

Provides detailed information on properties from the Multiple Listing Service and other sources

Market Information

Provides you with information about the market so you can develop an offer including the offering price and other terms

Inspection Advice

Advises you about the importance of a home inspection and other inspections required by law

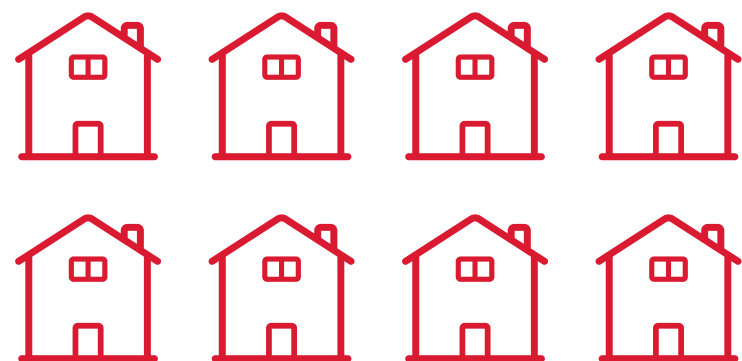
Experience

Number of buy-sides closed

Industry

8.6

Homes
Purchased



US

14

Homes
Purchased



Speed

Average time of search



Price

PERCENTAGE OF LIST PRICE NEGOTIATED

Industry

98%

Me

96%

Understanding your expectations

Questions

What questions do you have about working with an agent to find a new home?

Expectations

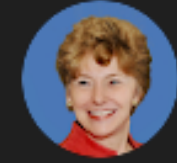
What are your expectations of me?



Judith Franklin

8 reviews

★★★★★ 3 years ago



Nancy Searle

2 reviews

★★★★★ 3 years ago



Klaus Sejr Larsen

5 reviews

★★★★★ 3 years ago

Positive: Professionalism, Quality, Responsiveness, Value

Overall Rating

4.97/5

Rate based on 158 completed surveys.

★★★★★

4.99 / 5

★★★★★

Competency ?

4.98 / 5

★★★★★

Market Knowledge ?

4.97 / 5

★★★★★

Communication ?

4.96 / 5

★★★★★

Experience ?

Customer Reviews



Wendy Sherman

Howland ST
Surveyed 5 months ago

Represented the Seller

5/5

★★★★★

"Excellent team."

Competency	5/5
Knowledge	5/5
Communication	5/5
Experience	5/5

Tamesha Wells

Wilbur LN
Surveyed on Mar 30, 2024

Represented the Buyer

5/5

★★★★★

"Tamesha is attentive, caring, a hard worker, knowledgeable, experienced, patient, professional and just simply amazing I would refer her to anyone who needs a great realtor, she will be mine for life"

Competency	5/5
Knowledge	5/5
Communication	5/5
Experience	5/5

Jamila Jones

Wolgan Lake Court
Surveyed on May 02, 2024

Represented the Buyer

5/5

★★★★★

"Working with Jamila and The Jones Premiere Group was very easy. They kept me updated on every step of the process and made me feel comfortable with my selection of a home. Highly recommend you work with Jamila."

Competency	5/5
Knowledge	5/5
Communication	5/5
Experience	5/5

THE LEGACY LIVING STORY



5

years
in business



157

markets
served



55

agents



50

Combined
Leadership
Experience



6,300

total closed
units



\$1.5B+

Total closed
volume



NAREB TOP 100



Community involvement

Big Brothers Big Sisters of America
Fort Bend Women's Shelter
Kids Charity

Featured In:

HOUSTON CHRONICLE

AP Associated Press

Google REVIEWS



RIS MEDIA
**REAL ESTATE
NEWSMAKERS**

inman
CONTRIBUTOR

YAHOO!
NEWS

HOUSTON
**BUSINESS
JOURNAL**





**Your new
home**

Finding the home

ASSESSING YOUR LIFESTYLE NEEDS

Location

How you live will determine where you live

Reason

What is the driving force behind your move? (Job, family, space, school, etc.)

You

What type of activities do you enjoy?

Your dream home

PUTTING TOGETHER YOUR WISH LIST

How much space will you need?

Who will live in the house?

What are the “must have” features for your new home?

Other considerations:
Age of home, lot size, kitchen, baths, layout, style condition



Factors that influence your home value

Age of home

**Neighborhood
comps**

Size

Location

**Economic
conditions**

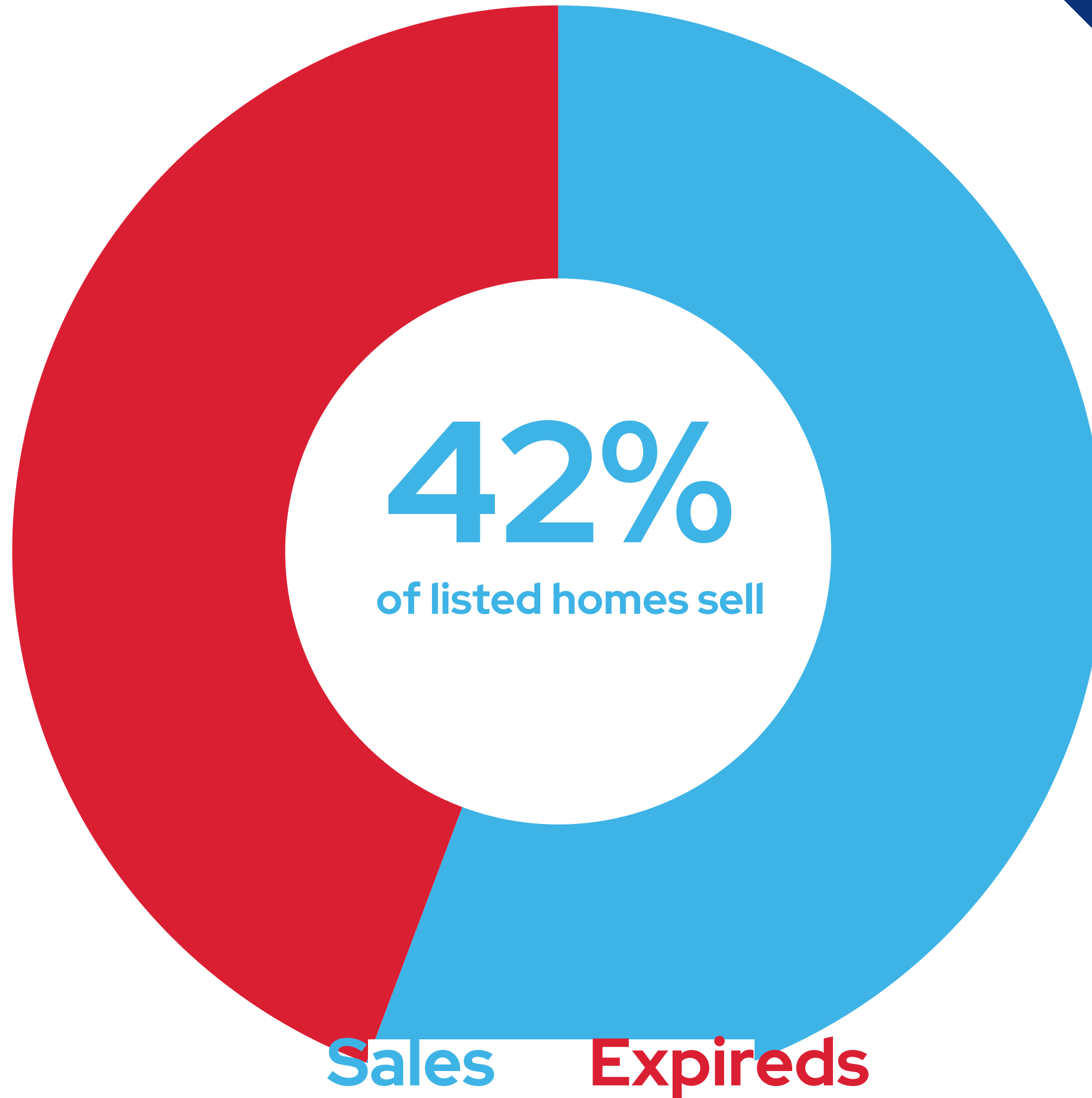
Market conditions

Livable space

Condition

**Inventory
available
Important
to know**

■ Sales ■ Expires



2.2
Months of
Inventory

Appendix

Anywhere
is in our
corner

 AnywhereSM

2022 | **WORLD'S MOST**TM
ETHICAL
COMPANIES[®]

WWW.ETHISPHERE.COM

11 consecutive years

Buyer incentives

**Home
Protection Plan**

ERA Moves

**Home Concierge
by HomeAdvisor**

Simply Home



Home Protection Plan

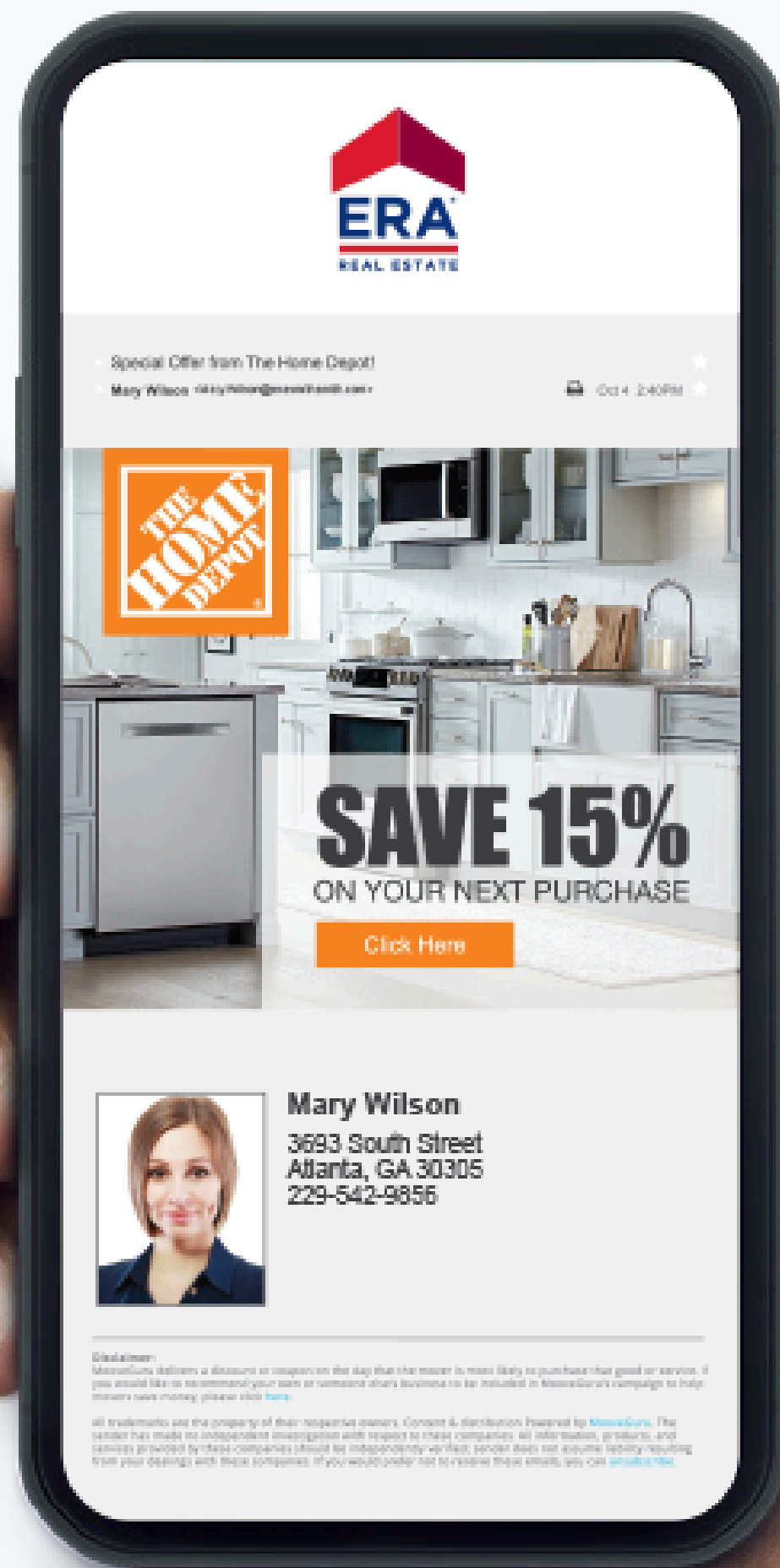
A home protection plan can help protect your budget and covered items while your home is on the market and give you one less thing to worry about – knowing you're protected against the expense of unexpected covered breakdowns.



ERA Moves

Take the hassle out of moving.

- Free and includes white-glove service that helps you connect all of your utilities with just one simple phone call.
- Receive emails containing national money-saving offers from companies like Home Depot, Bed, Bath & Beyond and 1-800-Got-Junk as well as local offers.



**BED BATH &
BEYOND®**

1-800-GOT-JUNK?®

Home Concierge by HomeAdvisor

Home improvement projects are a necessary part of the home buying and selling process. But the stress of finding a good contractor does not have to be. Whether you're looking for quick repairs or tackling a major remodel, ERA's Home Concierge portal helps you receive outstanding service and quality on every project.



Simply Home

by ERA Real Estate

A homeownership dashboard for you

Simply Home is a homeowner dashboard designed to help you manage the financial aspects and physical needs of your home with features like these:

- Local Market Updates
- Home Value
- Service Providers
- Savings on local services
- Renovation estimates
- Debt to loan information

