



01.

What is The Problem?

Home Ownership is the beginning of the American Dream

02.

We Offer Solutions

This Guide will help identify the processes and goals involved in purchasing a home

Home Buying Process



PreApproval



Finding a Realtor



Home Search



Making an Offer



Negotiation



Inspection



Appraisal



Closing



Move-In





WE NEED TO BEGIN BY ADDING DEFINITION TO THE HOME SEARCH BY GAINING PREAPPROVAL FROM A PREFERRED LENDER. THIS WILL FOCUS US ON BEING READY FOR WHEN WE FIND THE RIGHT HOUSE TO MAKE INTO A HOME AND FIXING ANY ISSUES WHILE WE HAVE TIME TO DO SO.





**I LIKE YOUR TASTE SO FAR!
I EXIST TO SAVE YOU MONEY,
GET YOU THE BEST TERMS, AND
PROTECT YOUR INTERESTS
ABOVE ALL ELSE.
I DO IT WELL AND WITHOUT
QUESTION.
I GIVE YOU MY UNDYING
LOYALTY AND MY CELL.
210-268-9402**





WHERE, WHY, WHAT, WHEN,
HOW, LOCATION, RANGE,
STYLE, SPACE, BUDGET.
THESE ARE THE LARGER
BULLET POINTS OF GETTING
TO KNOW WHERE YOUR NEXT
LOCATION IS. THIS IS A
DISCUSSION BECAUSE I
WANT TO KNOW YOUR
WANTS AND NEEDS SO I
MAY PRIORITIZE YOUR
OBJECTIVES WITH
AVAILABLE AND
SOON-TO-BE-AVAILABLE
MATCHES. 100%





**CRAFTING A COMPELLING OFFER
IS ONE OF MY STRENGTHS. I
EXCEL AT WRITING OFFERS THAT
STAND OUT AND POSITION YOU
FOR SUCCESS. I MAINTAIN OPEN
COMMUNICATION WITH THE
OTHER AGENT, ENSURING THAT
EVERY ASPECT OF YOUR OFFER IS
CLEAR AND APPEALING. MY
FOCUS IS ALWAYS ON SECURING
THE BEST OUTCOME FOR YOU,
KEEPING YOUR WINNING
STRATEGY AT THE FOREFRONT
OF EVERY NEGOTIATION.**





**NEGOTIATION CAN MAKE A
SIGNIFICANT DIFFERENCE IN THE
OUTCOME FOR MY CLIENTS,
WHICH IS WHY I PRIORITIZE IT. I
PRIDE MYSELF ON SECURING THE
BEST PRICE AND TERMS
POSSIBLE. THE REASON IS
SIMPLE: I CARE ABOUT YOUR
GOALS AS IF YOU WERE MY
FAMILY BECAUSE, TO ME, YOU
ARE. YOUR GOALS ARE MY
GOALS, AND I AM COMMITTED
TO SAVING YOU MONEY AND
ENSURING EVERY DECISION
WORKS IN YOUR FAVOR.**





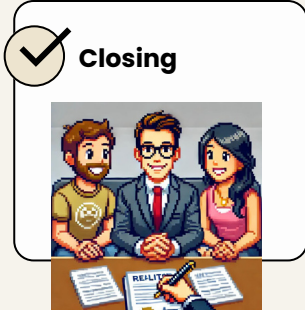
**NAVIGATING THE INSPECTION
PROCESS IS CRUCIAL. I ENSURE
ALL INSPECTIONS ARE
THOROUGH, UNCOVERING
POTENTIAL ISSUES EARLY. I
COMMUNICATE EFFECTIVELY
WITH INSPECTORS AND THE
OTHER AGENT, KEEPING YOU
INFORMED. MY GOAL IS TO
ENSURE YOU UNDERSTAND THE
PROPERTY'S CONDITION,
ALLOWING US TO ADDRESS
CONCERNS AND NEGOTIATE
FAVORABLE TERMS. YOUR PEACE
OF MIND AND SATISFACTION ARE
MY TOP PRIORITIES.**





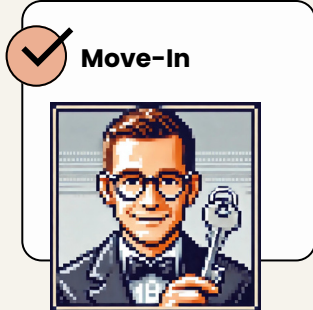
HANDLING THE APPRAISAL PROCESS IS ESSENTIAL. I ENSURE THE APPRAISAL IS ACCURATE AND FAIR, COMMUNICATING CLOSELY WITH THE APPRAISER AND THE OTHER AGENT. BY KEEPING YOU INFORMED THROUGHOUT, WE CAN ADDRESS ANY DISCREPANCIES AND NEGOTIATE FAVORABLE TERMS. MY PRIORITY IS TO ENSURE THE PROPERTY'S VALUE ALIGNS WITH YOUR EXPECTATIONS, ENSURING A SMOOTH TRANSACTION AND YOUR PEACE OF MIND.





NAVIGATING THE CLOSING PROCESS IS CRITICAL, AND I EXCEL AT ENSURING IT GOES SMOOTHLY. I METICULOUSLY REVIEW ALL DOCUMENTS, COMMUNICATE WITH ALL PARTIES INVOLVED, AND KEEP YOU INFORMED EVERY STEP OF THE WAY. MY FOCUS IS ON MAKING SURE EVERYTHING IS IN ORDER SO YOU CAN CLOSE CONFIDENTLY AND WITHOUT STRESS. YOUR SATISFACTION AND A SUCCESSFUL CLOSING ARE MY TOP PRIORITIES.





**MOVING IN IS AN EXCITING STEP,
AND I'M HERE TO MAKE IT AS
SMOOTH AS POSSIBLE. I
COORDINATE ALL THE FINAL
DETAILS, ENSURING YOU HAVE
EVERYTHING YOU NEED FOR A
SEAMLESS TRANSITION. MY GOAL
IS TO HANDLE ANY LAST-MINUTE
ISSUES AND PROVIDE SUPPORT
SO YOU CAN FOCUS ON
ENJOYING YOUR NEW HOME.
YOUR COMFORT AND
SATISFACTION DURING THE
MOVE-IN PROCESS ARE MY TOP
PRIORITIES.**



Contact Us



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GOOD REALTOR®, GREAT KIDS



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