

Working With Us As Your Realtor

ENJOYING YOUR HOME BUYING EXPERIENCE

BUYERS PRESENTATION



BEACHFRONT
REALTY



CARLOS ASCANO
real estate agent

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- ESTABLISH YOUR BUYING POWER
- CONSULTATION TO DISCUSS HOME BUYING STEPS
- PUT AN OFFER ON A HOME



MEET YOUR REALTORS



LISA GARRIDO

SRS,ABR,CDPE, E-PRO
REAL ESTATE PROFESSIONAL
BEACHFRONT REALTY
10+ YEARS OF EXPERINCE



BEACHFRONT
REALTY



CARLOS ASCANO

REAL ESTATE PROFESSIONAL
BEACHFRONT REALTY
5+ YEARS OF EXPERINCE



CARLOS ASCANO
real estate agent

AUGUST 13TH CHANGES

- **BUYER BROKER AGREEMENT**

- **BUYERS ARE NOW REQUIRED TO SIGN A BUYERS BROKER AGREEMENT WITH THE REALTOR THEY CHOOSE TO WORK WITH, PRIOR TO SEEING ANY HOUSE.**
- **THIS AGREEMENT OUTLINES THE TERMS OF THE RELATIONSHIP BETWEEN THE BUYER AND THE BUYERS AGENT, INCLUDING HOW MUCH AN AGENT CAN BE COMPENSATED.**

- **NEGOTIATION**

- **AT TIME OF OFFER WE WILL HELP YOU NEGOTIATE THE TERMS WHERE THE SELLER COULD PAY FOR BUYERS AGENT COMMISSION AND/OR OTHER CONCESSIONS. TO HELP COVER SOME OF THE BUYER OUT OF POCKET EXPENSES.**



CARLOS ASCANO
real estate agent

THE BENIFITS OF CHOOSING TO WORK WITH US



Find your Home

- Will understand your needs and wants
- Help you get to know the market
- Create a working time frame



Review all Contracts

- Explain all your contracts and terms
- Review all your critical Dates
- Create a working time frame



Negotiate

- Purchase Price
- Concessions
- Buyer Broker Commision

STEPS FOR HOME BUYING SUCCESS

FIND A REALTOR YOU CAN TRUST



ANALYZE YOUR NEEDS IN THIS CONSULTATION



OBTAIN LOAN PRE-APPROVAL / PROOF OF CASH / FUNDS



SELECT PROPERTIES TO SEE



VIEW PROPERTIES



PLACE OFFER ON YOUR FAVORITE HOME



NEGOTIATE & COUNTEROFFER



OFFER ACCEPTED



EARNEST DEPOSIT



HOME INSPECTION



INSPECTION PERIOD ENDS



SECOND DEPOSIT



COMPLETE THE MORTGAGE APPLICATION



APPRAISAL



CONDITIONS



LOAN COMMITMENT



TITTLE COMPANY / ATTORNEY



TITLE EXAM & TITLE INSURANCE



REVIEW FINAL CLOSING DOCUMENTS



FINAL WALK-THRU



HAPPY CLOSING DAY



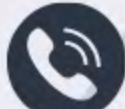


CONTACT US



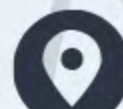
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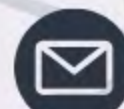
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Lisa Garrido



Carlos Ascano



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Thank you



HOPE TO WORK WITH YOU IN THE NEAR FUTURE

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