HOME SELLER CHECKLIST:

EVERYTHING YOU NEED TO DO BEFORE RE-LISTING

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Is your home ready to make a killer comeback on the market? If your previous listing expired without selling, don't worry you've got a fresh start and a chance to do things differently. This checklist will help you get your property sale-ready and irresistible to buyers. Let's get started 1. DECLUTTERING & DEPERSONALIZING Buyers need to imagine themselves living in your home—that's hard to do To-Do List:

TECHNIQUES

with distractions everywhere.

- Remove family photos and personal items.
- Donate, store, or sell items you no longer need.
- Keep only essential furniture to open up space.

Pro Tip: Aim for a clean, minimalist vibe that lets your home's features shine.

2. MINOR REPAIRS AND TOUCH-UPS

Small issues can signal to buyers that bigger problems might exist.

To-Do List:

- Fix squeaky doors and leaky faucets.
- Patch holes in walls and touch up paint.
- Replace burnt-out light bulbs and broken fixtures.

Pro Tip: Don't forget about curb appeal repairs, like fixing cracks in the driveway or cleaning up outdoor spaces.

3. CURB APPEAL ENHANCEMENTS

First impressions matter, and your home's exterior sets the tone.

To-Do List:

- Mow the lawn, trim bushes, and plant seasonal flowers.
- Power wash the driveway and siding.
- Add fresh mulch and clean up garden beds.
- Consider repainting the front door for a pop of color.

Pro Tip: A welcoming front porch with a cozy chair or fresh doormat can make all the difference.

4. CLEANING AND STAGING

A spotless and well-staged home appeals to more buyers.

To-Do List:

- Deep clean every surface, including baseboards and windows.
- Organize closets and storage spaces—buyers WILL peek inside.
- Use neutral decor to create a warm, inviting atmosphere.
- Add simple touches like fresh flowers or a bowl of fruit.

Pro Tip: Hire a professional cleaning service if possible. It's worth the investment.

5. REVIEWING AND UPDATING LISTING PHOTOS

Your photos are your home's first impression online—make them count.

To-Do List:

- Hire a professional photographer who specializes in real estate.
- Capture bright, well-framed shots of key spaces.
- Include photos of unique features and outdoor areas.

Pro Tip: Virtual tours and drone photography can make your listing stand out.

READY TO RE-LIST WITH CONFIDENCE?

If you follow this checklist, you'll be in a strong position to attract buyers and close the deal. For a personalized assessment of your home, schedule a free pre-listing walkthrough with an expert.

Book Your Free Walkthrough 980.213.9766 Alyssa@YourHomeGirlCLT.com.

