

Everything you need to know about your Real Estate Market Today!

*Compliments of:*

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February 2025

Produced & Published by SnapStats® Publishing Co.  
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# GREATER VANCOUVER EDITION

Burnaby  
New Westminster  
Coquitlam  
Port Coquitlam  
Port Moody  
Pitt Meadows  
Maple Ridge



## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	0	0	NA
1,250,001 - 1,500,000	1	2	200%*
1,500,001 - 1,750,000	8	3	38%
1,750,001 - 2,000,000	42	16	38%
2,000,001 - 2,250,000	35	3	9%
2,250,001 - 2,500,000	33	4	12%
2,500,001 - 2,750,000	25	0	NA
2,750,001 - 3,000,000	37	3	8%
3,000,001 - 3,500,000	43	1	2%
3,500,001 - 4,000,000	39	2	5%
4,000,001 - 4,500,000	14	0	NA
4,500,001 - 5,000,000	5	0	NA
5,000,001 - 5,500,000	4	0	NA
5,500,001 - 6,000,000	3	1	33%
6,000,001 - 6,500,000	1	0	NA
6,500,001 - 7,000,000	2	0	NA
7,000,001 & Greater	2	0	NA
TOTAL*	294	35	12%

2 Bedrooms & Less	9	0	NA
3 to 4 Bedrooms	93	16	17%
5 to 6 Bedrooms	109	14	13%
7 Bedrooms & More	83	5	6%
TOTAL*	294	35	12%

SnapStats®	January	February	Variance
Inventory	247	294	19%
Solds	32	35	9%
Sale Price	\$2,339,000	\$1,950,000	-17%
Sale Price SQFT	\$826	\$795	-4%
Sale to List Price Ratio	94%	98%	5%
Days on Market	31	11	-65%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	4	0	NA
Brentwood Park	13	2	15%
Buckingham Heights	4	3	75%
Burnaby Hospital	7	0	NA
Burnaby Lake	13	1	8%
Cariboo	0	0	NA
Capitol Hill	11	3	27%
Central	7	0	NA
Central Park	17	0	NA
Deer Lake	8	0	NA
Deer Lake Place	6	1	17%
East Burnaby	14	1	7%
Edmonds	12	3	25%
Forest Glen	12	2	17%
Forest Hills	2	0	NA
Garden Village	4	0	NA
Government Road	15	2	13%
Greentree Village	0	0	NA
Highgate	7	0	NA
Metrotown	9	0	NA
Montecito	11	1	9%
Oakdale	0	0	NA
Oaklands	0	0	NA
Parkcrest	31	3	10%
Simon Fraser Hills	0	0	NA
Simon Fraser University SFU	3	1	33%
South Slope	24	2	8%
Sperling-Duthie	10	3	30%
Sullivan Heights	1	1	100%
Suncrest	3	0	NA
The Crest	8	2	25%
Upper Deer Lake	12	2	17%
Vancouver Heights	7	0	NA
Westridge	5	0	NA
Willingdon Heights	14	2	14%
TOTAL*	294	35	12%

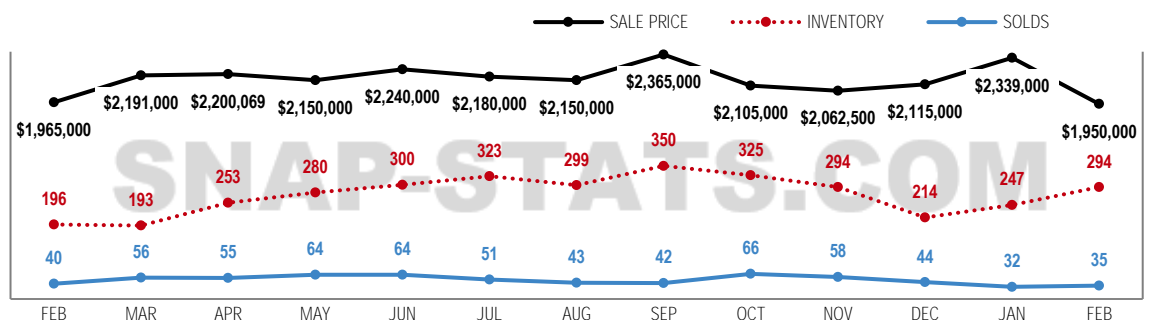
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **BURNABY DETACHED**: Balanced Market at 12% Sales Ratio average (1.2 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$1.5 mil to \$2 mil with average 38% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$3 mil to \$3.5 mil, Burnaby Lake, East Burnaby, Montecito and South Slope
- Sellers Best Bet\*\* Selling homes in Capitol Hill, Edmonds, Sperling-Duthie, The Crest and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	1	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	1	0	NA
400,001 – 500,000	21	7	33%
500,001 – 600,000	119	25	21%
600,001 – 700,000	213	34	16%
700,001 – 800,000	183	43	23%
800,001 – 900,000	180	24	13%
900,001 – 1,000,000	164	18	11%
1,000,001 – 1,250,000	123	23	19%
1,250,001 – 1,500,000	56	7	13%
1,500,001 – 1,750,000	15	0	NA
1,750,001 – 2,000,000	11	0	NA
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	3	0	NA
3,000,001 – 3,500,000	3	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	1098	181	16%

0 to 1 Bedroom	314	47	15%
2 Bedrooms	632	100	16%
3 Bedrooms	141	32	23%
4 Bedrooms & Greater	11	2	18%
TOTAL*	1098	181	16%

SnapStats®	January	February	Variance
Inventory	954	1098	15%
Solds	145	181	25%
Sale Price	\$748,000	\$765,000	2%
Sale Price SQFT	\$846	\$871	3%
Sale to List Price Ratio	98%	99%	1%
Days on Market	38	15	-61%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Big Bend	2	0	NA
Brentwood Park	349	62	18%
Buckingham Heights	0	0	NA
Burnaby Hospital	7	0	NA
Burnaby Lake	3	0	NA
Cariboo	11	6	55%
Capitol Hill	23	2	9%
Central	5	4	80%
Central Park	8	3	38%
Deer Lake	0	0	NA
Deer Lake Place	0	0	NA
East Burnaby	2	0	NA
Edmonds	92	13	14%
Forest Glen	29	3	10%
Forest Hills	4	3	75%
Garden Village	0	0	NA
Government Road	14	3	21%
Greentree Village	1	0	NA
Highgate	34	12	35%
Metrotown	320	38	12%
Montecito	5	0	NA
Oakdale	0	0	NA
Oaklands	0	0	NA
Parkcrest	1	0	NA
Simon Fraser Hills	4	3	75%
Simon Fraser University SFU	74	10	14%
South Slope	23	5	22%
Sperling-Duthie	2	0	NA
Sullivan Heights	59	10	17%
Suncrest	0	0	NA
The Crest	5	1	20%
Upper Deer Lake	1	0	NA
Vancouver Heights	12	3	25%
Westridge	2	0	NA
Willingdon Heights	6	0	NA
TOTAL*	1098	181	16%

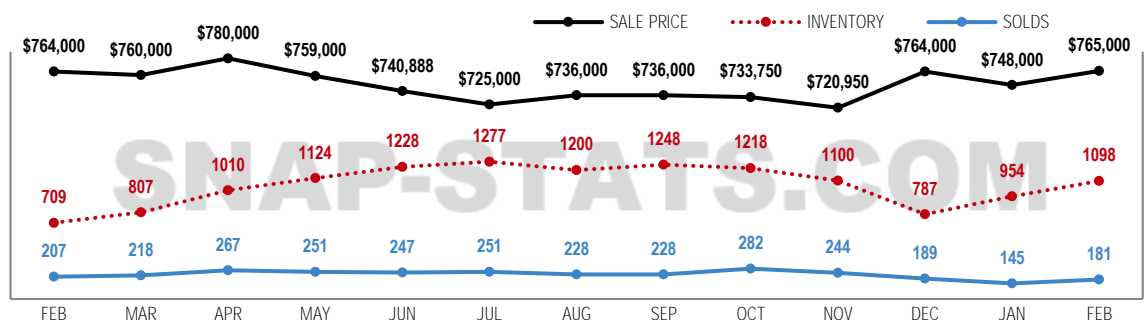
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **BURNABY ATTACHED**: Balanced Market at 16% Sales Ratio average (1.6 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 33% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, Capitol Hill, Forest Glen and up to 1 bedroom properties
- Sellers Best Bet\*\* Selling homes in Cariboo, Central Park, Highgate and 3 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	3	0	NA
800,001 - 900,000	1	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	5	2	40%
1,250,001 - 1,500,000	17	4	24%
1,500,001 - 1,750,000	11	2	18%
1,750,001 - 2,000,000	24	1	4%
2,000,001 - 2,250,000	3	1	33%
2,250,001 - 2,500,000	8	1	13%
2,500,001 - 2,750,000	4	0	NA
2,750,001 - 3,000,000	1	0	NA
3,000,001 - 3,500,000	10	0	NA
3,500,001 - 4,000,000	4	0	NA
4,000,001 - 4,500,000	1	0	NA
4,500,001 - 5,000,000	2	0	NA
5,000,001 - 5,500,000	1	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	96	11	11%

2 Bedrooms & Less	17	0	NA
3 to 4 Bedrooms	37	6	16%
5 to 6 Bedrooms	31	5	16%
7 Bedrooms & More	11	0	NA
TOTAL*	96	11	11%

SnapStats®	January	February	Variance
Inventory	87	96	10%
Solds	3	11	267%
Sale Price	\$1,640,000	\$1,500,000	-9%
Sale Price SQFT	\$620	\$725	17%
Sale to List Price Ratio	91%	98%	8%
Days on Market	47	18	-62%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

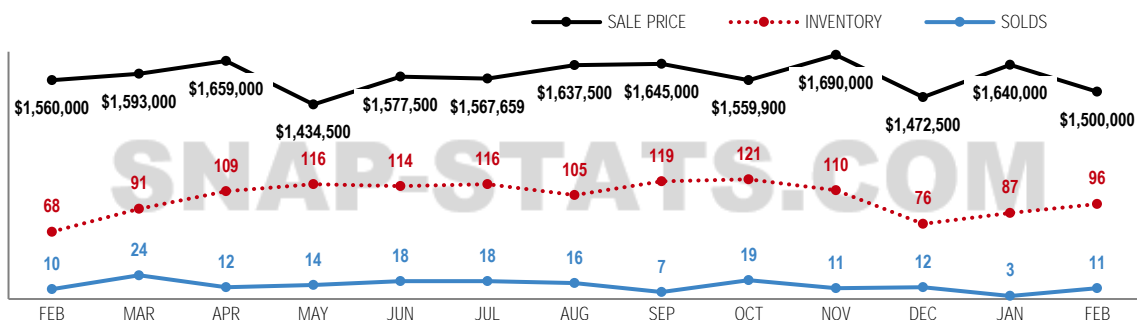
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	20	3	15%
Downtown	0	0	NA
Fraserview	0	0	NA
GlenBrooke North	6	1	17%
Moody Park	4	1	25%
North Arm	0	0	NA
Quay	0	0	NA
Queensborough	24	2	8%
Queens Park	0	1	NA*
Sapperton	5	2	40%
The Heights	15	0	NA
Uptown	11	1	9%
West End	11	0	NA
TOTAL*	96	11	11%

## Market Summary

- Market Type Indicator **NEW WESTMINSTER DETACHED**: Buyers Market at 11% Sales Ratio average (1.1 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 24% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil, Queensborough and Uptown
- Sellers Best Bet\*\* Selling homes in Connaught Heights and 3 to 6 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	0	NA
300,001 – 400,000	8	3	38%
400,001 – 500,000	31	17	55%
500,001 – 600,000	42	19	45%
600,001 – 700,000	56	17	30%
700,001 – 800,000	67	9	13%
800,001 – 900,000	27	5	19%
900,001 – 1,000,000	32	0	NA
1,000,001 – 1,250,000	31	7	23%
1,250,001 – 1,500,000	23	0	NA
1,500,001 – 1,750,000	3	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	323	77	24%

0 to 1 Bedroom	85	27	32%
2 Bedrooms	186	42	23%
3 Bedrooms	45	8	18%
4 Bedrooms & Greater	7	0	NA
TOTAL*	323	77	24%

SnapStats®	January	February	Variance
Inventory	292	323	11%
Solds	56	77	38%
Sale Price	\$642,500	\$595,000	-7%
Sale Price SQFT	\$676	\$635	-6%
Sale to List Price Ratio	99%	99%	0%
Days on Market	31	16	-48%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Community CONDOS & TOWNHOMES

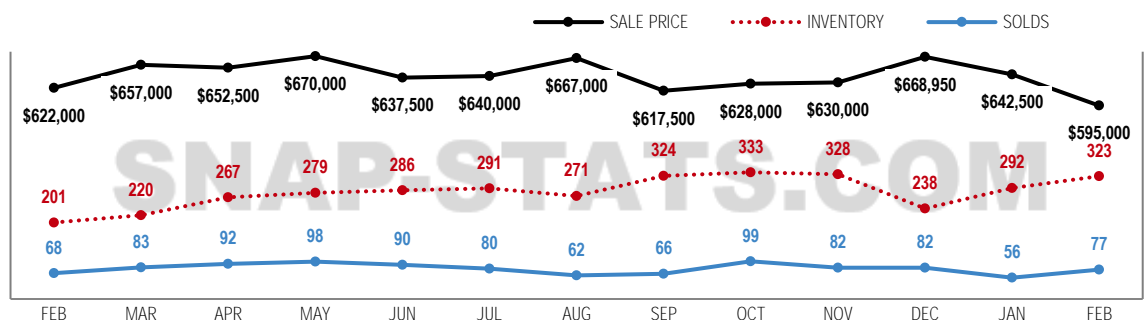
SnapStats®	Inventory	Sales	Sales Ratio
Brunette	0	0	NA
Connaught Heights	0	0	NA
Downtown	72	23	32%
Fraserview	26	8	31%
GlenBrooke North	6	2	33%
Moody Park	1	0	NA
North Arm	0	0	NA
Quay	104	13	13%
Queensborough	37	9	24%
Queens Park	0	1	NA*
Sapperton	16	3	19%
The Heights	1	0	NA
Uptown	57	18	32%
West End	3	0	NA
TOTAL*	323	77	24%

### Market Summary

- Market Type Indicator **NEW WESTMINSTER ATTACHED**: Sellers Market at 24% Sales Ratio average (2.4 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 55% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$700,000 to \$800,000, Quay and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Downtown, Fraserview, Uptown and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	2	0	NA
1,000,001 – 1,250,000	4	1	25%
1,250,001 – 1,500,000	19	7	37%
1,500,001 – 1,750,000	30	10	33%
1,750,001 – 2,000,000	48	7	15%
2,000,001 – 2,250,000	34	4	12%
2,250,001 – 2,500,000	50	2	4%
2,500,001 – 2,750,000	26	2	8%
2,750,001 – 3,000,000	33	2	6%
3,000,001 – 3,500,000	41	2	5%
3,500,001 – 4,000,000	30	0	NA
4,000,001 – 4,500,000	22	0	NA
4,500,001 – 5,000,000	14	0	NA
5,000,001 – 5,500,000	7	0	NA
5,500,001 – 6,000,000	2	0	NA
6,000,001 – 6,500,000	0	0	NA
6,500,001 – 7,000,000	2	0	NA
7,000,001 & Greater	2	0	NA
TOTAL*	366	37	10%

2 Bedrooms & Less	30	1	3%
3 to 4 Bedrooms	154	13	8%
5 to 6 Bedrooms	125	18	14%
7 Bedrooms & More	57	5	9%
TOTAL*	366	37	10%

SnapStats®	January	February	Variance
Inventory	337	366	9%
Solds	35	37	6%
Sale Price	\$1,705,000	\$1,826,000	7%
Sale Price SQFT	\$665	\$549	-17%
Sale to List Price Ratio	100%	101%	1%
Days on Market	65	15	-77%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

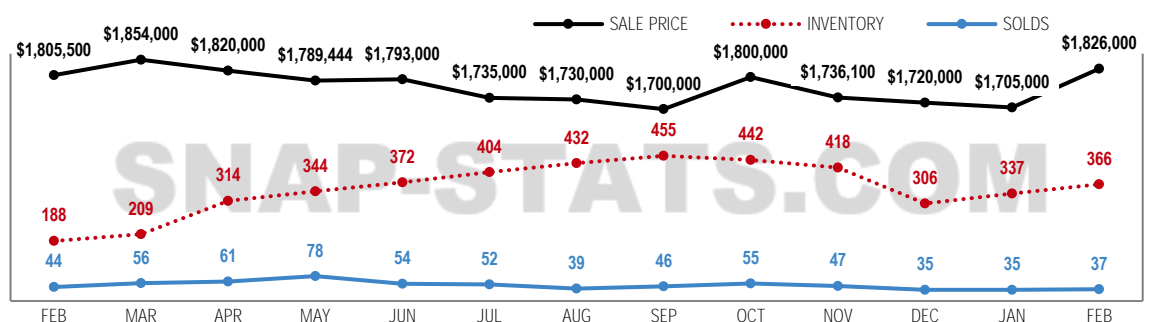
SnapStats®	Inventory	Sales	Sales Ratio
Burke Mountain	30	6	20%
Canyon Springs	4	1	25%
Cape Horn	11	1	9%
Central Coquitlam	31	9	29%
Chineside	1	0	NA
Coquitlam East	19	7	37%
Coquitlam West	78	5	6%
Eagle Ridge	2	0	NA
Harbour Chines	2	0	NA
Harbour Place	1	1	100%
Hockaday	7	1	14%
Maillardville	15	0	NA
Meadow Brook	5	0	NA
New Horizons	3	1	33%
North Coquitlam	0	0	NA
Park Ridge Estates	0	0	NA
Ranch Park	107	0	NA
River Springs	3	0	NA
Scott Creek	4	1	25%
Summitt View	0	0	NA
Upper Eagle Ridge	2	0	NA
Westwood Plateau	40	4	10%
Westwood Summit	1	0	NA
TOTAL*	366	37	10%

## Market Summary

- Market Type Indicator **COQUITLAM DETACHED**: Buyers Market at 10% Sales Ratio average (1 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 37% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes minimum \$2.25 mil, Cape Horn, Coquitlam West, Westwood Plateau and up to 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in Central Coquitlam, Coquitlam East and 5 to 6 bedroom properties

\*\*With minimum inventory of 10 in most instances

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	1	0	NA
400,001 – 500,000	24	6	25%
500,001 – 600,000	100	17	17%
600,001 – 700,000	90	25	28%
700,001 – 800,000	109	18	17%
800,001 – 900,000	79	20	25%
900,001 – 1,000,000	58	4	7%
1,000,001 – 1,250,000	92	15	16%
1,250,001 – 1,500,000	49	14	29%
1,500,001 – 1,750,000	7	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	612	119	19%

0 to 1 Bedroom	152	27	18%
2 Bedrooms	302	55	18%
3 Bedrooms	119	23	19%
4 Bedrooms & Greater	39	14	36%
TOTAL*	612	119	19%

SnapStats®	January	February	Variance
Inventory	511	612	20%
Solds	120	119	-1%
Sale Price	\$720,000	\$760,000	6%
Sale Price SQFT	\$796	\$820	3%
Sale to List Price Ratio	97%	97%	0%
Days on Market	22	14	-36%

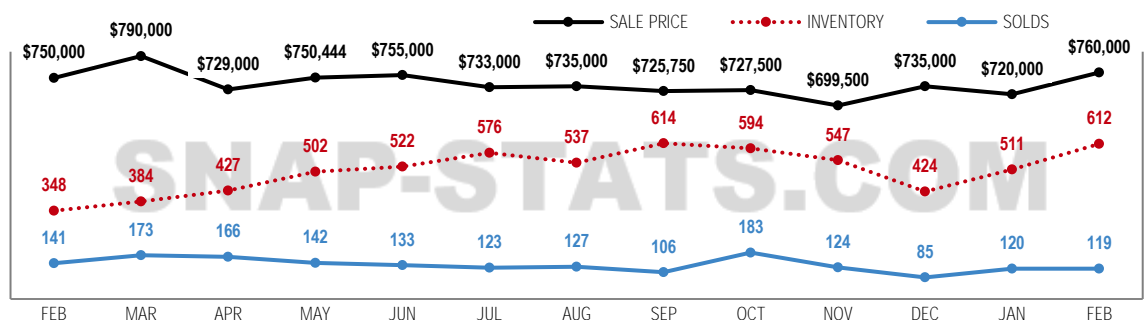
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **COQUITLAM ATTACHED**: Balanced Market at 19% Sales Ratio average (1.9 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 29% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$900,000 to \$1 mil, Central Coquitlam, Maillardville and up to 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Burke Mountain, Westwood Plateau and minimum 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	9	6	67%
1,250,001 - 1,500,000	28	6	21%
1,500,001 - 1,750,000	38	1	3%
1,750,001 - 2,000,000	27	2	7%
2,000,001 - 2,250,000	13	2	15%
2,250,001 - 2,500,000	4	1	25%
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	2	0	NA
3,000,001 - 3,500,000	1	0	NA
3,500,001 - 4,000,000	1	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	124	18	15%

2 Bedrooms & Less	6	1	17%
3 to 4 Bedrooms	71	10	14%
5 to 6 Bedrooms	41	5	12%
7 Bedrooms & More	6	2	33%
TOTAL*	124	18	15%

SnapStats®	January	February	Variance
Inventory	123	124	1%
Solds	15	18	20%
Sale Price	\$1,360,000	\$1,380,000	1%
Sale Price SQFT	\$604	\$590	-2%
Sale to List Price Ratio	94%	98%	4%
Days on Market	52	8	-85%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community DETACHED HOUSES

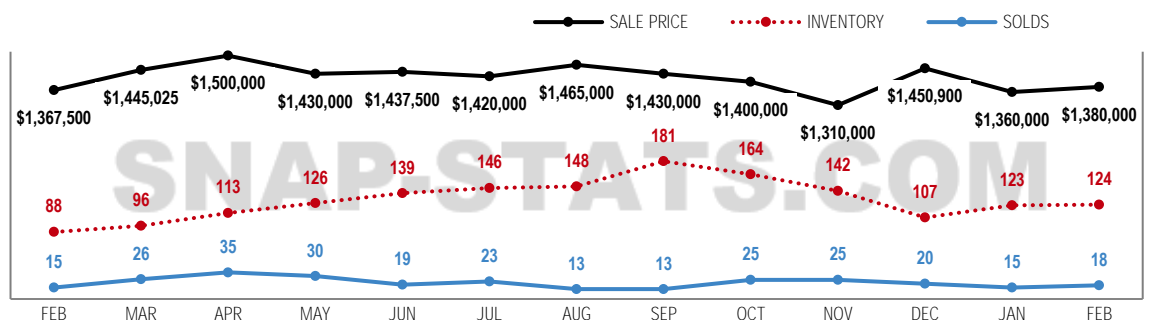
SnapStats®	Inventory	Sales	Sales Ratio
Birchland Manor	1	0	NA
Central Port Coquitlam	14	1	7%
Citadel	11	2	18%
Glenwood	25	3	12%
Lincoln Park	14	1	7%
Lower Mary Hill	6	2	33%
Mary Hill	12	1	8%
Oxford Heights	18	5	28%
Riverwood	5	2	40%
Woodland Acres	18	1	6%
TOTAL*	124	18	15%

## Market Summary

- Market Type Indicator **PORT COQUITLAM DETACHED**: Balanced Market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 67% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$1.75 mil, Central Port Coquitlam, Lincoln Park, Mary Hill and Woodland Acres
- Sellers Best Bet\*\* Selling homes in Oxford Heights and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



## Compliments of...

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### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	1	1	100%
400,001 – 500,000	14	6	43%
500,001 – 600,000	31	9	29%
600,001 – 700,000	26	6	23%
700,001 – 800,000	10	4	40%
800,001 – 900,000	6	2	33%
900,001 – 1,000,000	14	6	43%
1,000,001 – 1,250,000	17	3	18%
1,250,001 – 1,500,000	1	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	120	37	31%

0 to 1 Bedroom	38	12	32%
2 Bedrooms	49	18	37%
3 Bedrooms	28	7	25%
4 Bedrooms & Greater	5	0	NA
TOTAL*	120	37	31%

SnapStats®	January	February	Variance
Inventory	100	120	20%
Solds	45	37	-18%
Sale Price	\$685,000	\$622,000	-9%
Sale Price SQFT	\$698	\$694	-1%
Sale to List Price Ratio	98%	100%	2%
Days on Market	30	10	-67%

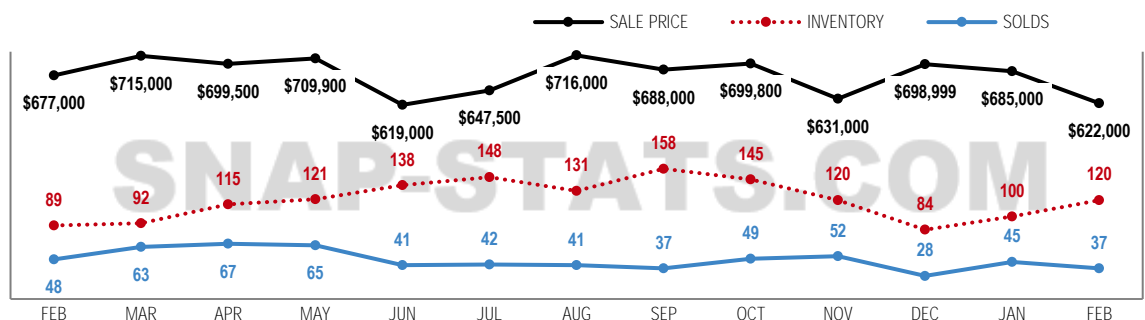
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Market Summary

- Market Type Indicator **PORT COQUITLAM ATTACHED**: Sellers Market at 31% Sales Ratio average (3.1 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$400,000 to \$500,000 / \$900,000 to \$1 mil with average 43% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.25 mil, Glenwood and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Central Port Coquitlam, Riverwood and 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



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### Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	0	0	NA
1,000,001 - 1,250,000	2	0	NA
1,250,001 - 1,500,000	3	0	NA
1,500,001 - 1,750,000	5	3	60%
1,750,001 - 2,000,000	13	3	23%
2,000,001 - 2,250,000	9	0	NA
2,250,001 - 2,500,000	9	2	22%
2,500,001 - 2,750,000	7	0	NA
2,750,001 - 3,000,000	5	0	NA
3,000,001 - 3,500,000	8	1	13%
3,500,001 - 4,000,000	7	0	NA
4,000,001 - 4,500,000	2	0	NA
4,500,001 - 5,000,000	4	0	NA
5,000,001 - 5,500,000	2	0	NA
5,500,001 - 6,000,000	2	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	2	0	NA
7,000,001 & Greater	1	0	NA
TOTAL*	81	9	11%

2 Bedrooms & Less	4	0	NA
3 to 4 Bedrooms	39	3	8%
5 to 6 Bedrooms	31	5	16%
7 Bedrooms & More	7	1	14%
TOTAL*	81	9	11%

SnapStats®	January	February	Variance
Inventory	74	81	9%
Solds	7	9	29%
Sale Price	\$2,380,000	\$1,800,000	-24%
Sale Price SQFT	\$652	\$569	-13%
Sale to List Price Ratio	99%	95%	-4%
Days on Market	53	14	-74%

### Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Anmore	14	0	NA
Barber Street	7	0	NA
Belcarra	7	0	NA
College Park	5	2	40%
Glenayre	1	1	100%
Heritage Mountain	7	2	29%
Heritage Woods	17	1	6%
loco	0	0	NA
Mountain Meadows	1	2	200%*
North Shore	10	0	NA
Port Moody Centre	12	1	8%
TOTAL*	81	9	11%

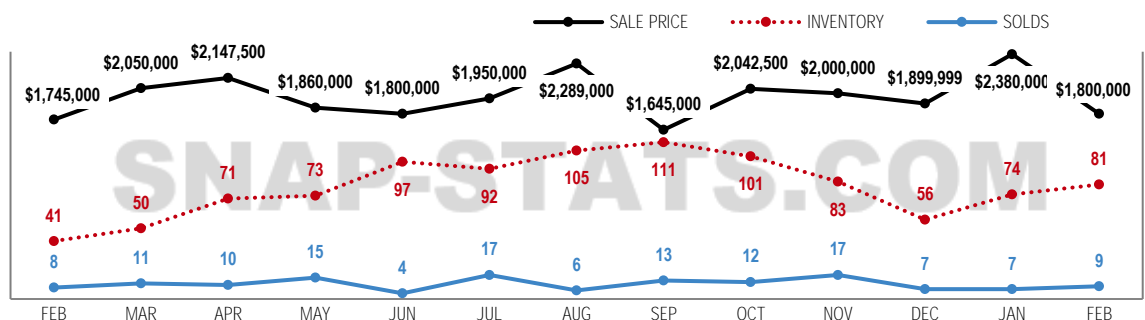
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Market Summary

- Market Type Indicator **PORT MOODY DETACHED**: Buyers Market at 11% Sales Ratio average (1.1 in 10 homes selling rate)
- Homes are selling on average 5% below list price
- Most Active Price Band\*\* \$1.75 mil to \$2 mil with average 23% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$3 mil to \$3.5 mil, Heritage Woods and 3 to 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Port Moody Centre and 5 to 6 bedroom properties

\*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



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### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	3	1	33%
500,001 – 600,000	4	2	50%
600,001 – 700,000	17	2	12%
700,001 – 800,000	23	6	26%
800,001 – 900,000	35	5	14%
900,001 – 1,000,000	12	5	42%
1,000,001 – 1,250,000	16	7	44%
1,250,001 – 1,500,000	6	0	NA
1,500,001 – 1,750,000	3	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	121	28	23%

0 to 1 Bedroom	14	5	36%
2 Bedrooms	77	15	19%
3 Bedrooms	24	7	29%
4 Bedrooms & Greater	6	1	17%
TOTAL*	121	28	23%

SnapStats®	January	February	Variance
Inventory	86	121	41%
Solds	24	28	17%
Sale Price	\$775,000	\$852,500	10%
Sale Price SQFT	\$786	\$823	5%
Sale to List Price Ratio	99%	101%	2%
Days on Market	29	20	-31%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Community CONDOS & TOWNHOMES

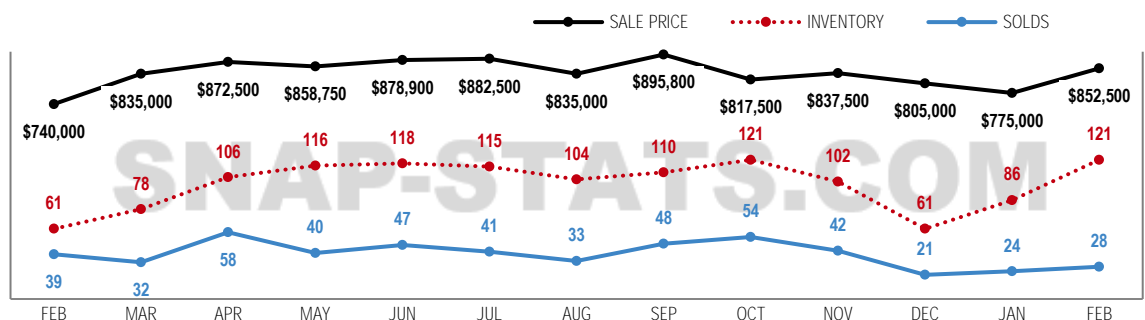
SnapStats®	Inventory	Sales	Sales Ratio
Anmore	0	0	NA
Barber Street	0	0	NA
Belcarra	0	0	NA
College Park	10	2	20%
Glenayre	0	0	NA
Heritage Mountain	6	0	NA
Heritage Woods	4	3	75%
loco	0	0	NA
Mountain Meadows	0	0	NA
North Shore	24	6	25%
Port Moody Centre	77	17	22%
TOTAL*	121	28	23%

### Market Summary

- Market Type Indicator **PORT MOODY ATTACHED**: Sellers Market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 44% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$600,000 to \$700,000, College Park and 2 bedroom properties
- Sellers Best Bet\*\* Selling homes in North Shore and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	7	0	NA
1,250,001 - 1,500,000	11	8	73%
1,500,001 - 1,750,000	5	0	NA
1,750,001 - 2,000,000	5	0	NA
2,000,001 - 2,250,000	1	0	NA
2,250,001 - 2,500,000	0	0	NA
2,500,001 - 2,750,000	0	0	NA
2,750,001 - 3,000,000	0	0	NA
3,000,001 - 3,500,000	0	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	0	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	30	8	27%

2 Bedrooms & Less	0	0	NA
3 to 4 Bedrooms	20	5	25%
5 to 6 Bedrooms	10	3	30%
7 Bedrooms & More	0	0	NA
TOTAL*	30	8	27%

SnapStats®	January	February	Variance
Inventory	28	30	7%
Solds	4	8	100%
Sale Price	\$1,190,000	\$1,347,500	13%
Sale Price SQFT	\$463	\$545	18%
Sale to List Price Ratio	96%	99%	3%
Days on Market	114	9	-92%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	12	2	17%
Mid Meadows	6	2	33%
North Meadows	2	0	NA
South Meadows	10	4	40%
West Meadows	0	0	NA
TOTAL*	30	8	27%

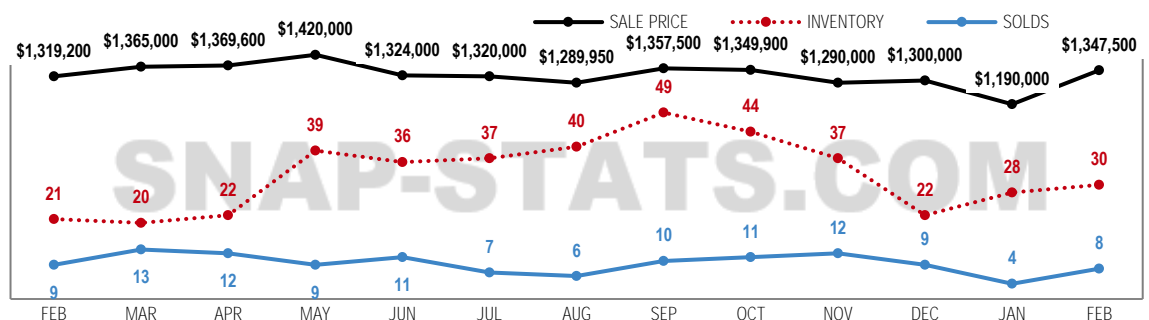
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **PITT MEADOWS DETACHED**: Sellers Market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 73% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes in Central Meadows and 3 to 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in South Meadows and 5 to 6 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	2	1	50%
500,001 – 600,000	4	3	75%
600,001 – 700,000	11	4	36%
700,001 – 800,000	3	1	33%
800,001 – 900,000	5	2	40%
900,001 – 1,000,000	3	0	NA
1,000,001 – 1,250,000	4	2	50%
1,250,001 – 1,500,000	3	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	35	13	37%
0 to 1 Bedroom	3	1	33%
2 Bedrooms	17	8	47%
3 Bedrooms	10	2	20%
4 Bedrooms & Greater	5	2	40%
TOTAL*	35	13	37%

SnapStats®	January	February	Variance
Inventory	33	35	6%
Solds	9	13	44%
Sale Price	\$550,000	\$664,000	21%
Sale Price SQFT	\$650	\$552	-15%
Sale to List Price Ratio	98%	101%	3%
Days on Market	33	52	58%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

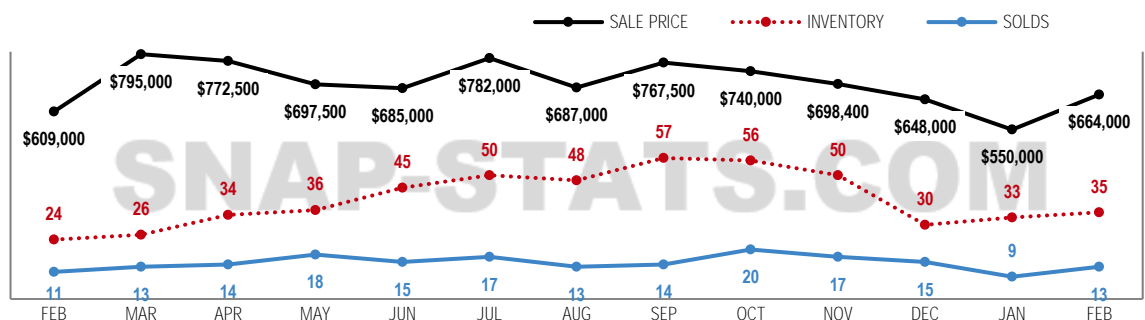
SnapStats®	Inventory	Sales	Sales Ratio
Central Meadows	8	3	38%
Mid Meadows	12	2	17%
North Meadows	4	4	100%
South Meadows	11	4	36%
West Meadows	0	0	NA
TOTAL*	35	13	37%

## Market Summary

- Market Type Indicator **PITT MEADOWS ATTACHED**: Sellers Market at 37% Sales Ratio average (3.7 in 10 homes selling rate)
- Homes are selling on average 1% above list price
- Most Active Price Band\*\* \$600,000 to \$700,000 with average 36% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes in Mid Meadows and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Central Meadows, South Meadows and 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 700,000	0	0	NA
700,001 - 800,000	0	0	NA
800,001 - 900,000	4	0	NA
900,001 - 1,000,000	11	3	27%
1,000,001 - 1,250,000	71	14	20%
1,250,001 - 1,500,000	70	17	24%
1,500,001 - 1,750,000	61	13	21%
1,750,001 - 2,000,000	54	0	NA
2,000,001 - 2,250,000	30	0	NA
2,250,001 - 2,500,000	19	2	11%
2,500,001 - 2,750,000	7	1	14%
2,750,001 - 3,000,000	11	0	NA
3,000,001 - 3,500,000	3	0	NA
3,500,001 - 4,000,000	0	0	NA
4,000,001 - 4,500,000	0	0	NA
4,500,001 - 5,000,000	2	0	NA
5,000,001 - 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 & Greater	0	0	NA
TOTAL*	343	50	15%

2 Bedrooms & Less	61	0	NA
3 to 4 Bedrooms	135	27	20%
5 to 6 Bedrooms	119	21	18%
7 Bedrooms & More	28	2	7%
TOTAL*	343	50	15%

SnapStats®	January	February	Variance
Inventory	309	343	11%
Solds	45	50	11%
Sale Price	\$1,250,000	\$1,412,500	13%
Sale Price SQFT	\$463	\$470	2%
Sale to List Price Ratio	99%	99%	1%
Days on Market	40	17	-58%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Albion	37	7	19%
Cottonwood	38	9	24%
East Central	43	5	12%
North	0	0	NA
Northeast	1	0	NA
Northwest	28	3	11%
Silver Valley	48	6	13%
Southwest	49	7	14%
Thornhill	12	7	58%
Websters Corners	9	0	NA
West Central	75	6	8%
Whonnock	3	0	NA
TOTAL*	343	50	15%

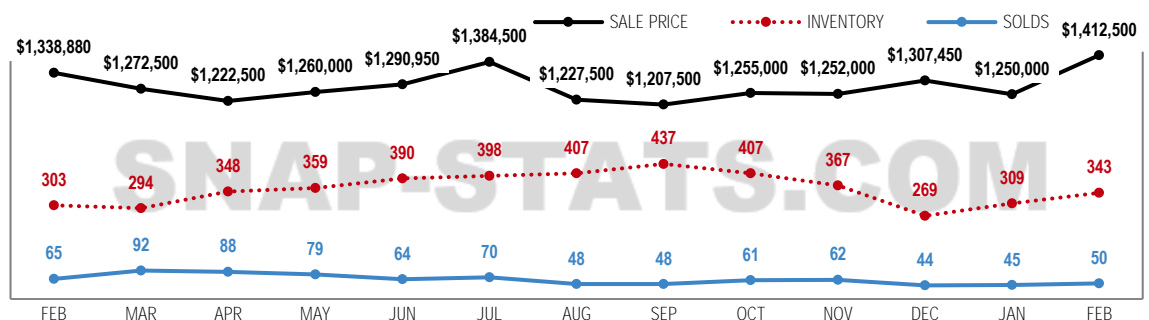
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **MAPLE RIDGE DETACHED**: Balanced Market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$900,000 to \$1 mil with average 27% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.25 mil to \$2.5 mil, West Central and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Thornhill and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	1	100%
300,001 – 400,000	12	2	17%
400,001 – 500,000	49	11	22%
500,001 – 600,000	50	18	36%
600,001 – 700,000	42	11	26%
700,001 – 800,000	27	11	41%
800,001 – 900,000	31	8	26%
900,001 – 1,000,000	14	5	36%
1,000,001 – 1,250,000	10	6	60%
1,250,001 – 1,500,000	2	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	238	73	31%

0 to 1 Bedroom	58	9	16%
2 Bedrooms	96	30	31%
3 Bedrooms	59	26	44%
4 Bedrooms & Greater	25	8	32%
TOTAL*	238	73	31%

SnapStats®	January	February	Variance
Inventory	212	238	12%
Solds	45	73	62%
Sale Price	\$743,000	\$649,888	-13%
Sale Price SQFT	\$557	\$538	-3%
Sale to List Price Ratio	97%	100%	3%
Days on Market	22	13	-41%

\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Community CONDOS & TOWNHOMES

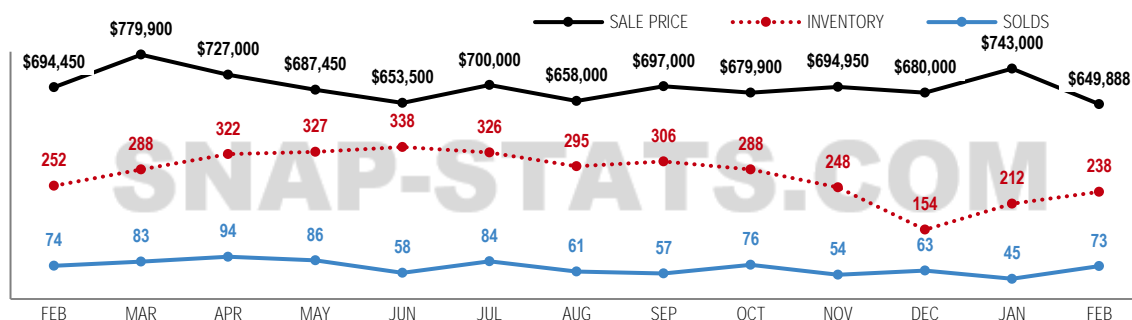
SnapStats®	Inventory	Sales	Sales Ratio
Albion	16	7	44%
Cottonwood	15	14	93%
East Central	108	28	26%
North	0	0	NA
Northeast	0	0	NA
Northwest	6	1	17%
Silver Valley	6	2	33%
Southwest	8	0	NA
Thornhill	11	5	45%
Websters Corners	0	0	NA
West Central	68	16	24%
Whonnock	0	0	NA
TOTAL*	238	73	31%

## Market Summary

- Market Type Indicator **MAPLE RIDGE ATTACHED**: Sellers Market at 31% Sales Ratio average (3.1 in 10 homes selling rate)
- Homes are selling on average 100% of list price
- Most Active Price Band\*\* \$1 mil to \$1.25 mil with average 60% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$300,000 to \$400,000, East Central. West Central and up to 1 bedroom properties
- Sellers Best Bet\*\* Selling homes in Albion, Cottonwood, Thornhill and 3 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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